

Forest Service Awarded/Administered Timber Sales Only (Excludes GNA)

	2018	2019	2020*	2021*	2022	2023	2024
Volume Sold	98.1	108.0	184.8	128.5	91.7	81.3	85.6
\$/MBF Sold	\$76.12	\$73.12	\$21.50	\$39.20	\$64.98	\$66.61	\$67.42
Volume Harvested	80.5	72.3	103.3	116.6	115.2	95.9	88.4
Volume Under Contract	187.0	227.7	319.7	324.7	302.4	271.8	274.5
Single Bid Sale Offerings	7	8	22	18	3	11	12
No Bid Sale Offerings	8	5	21	9	3	1	4

*2020 and 2021 skewed by the large number of Salvage Sales in Langlade and Oconto Counties

Compared to 2018:

Volume Harvested is **up 10%**

Volume under Contract is **up 47%**

Single Bid Sale Offerings **up 71%**

No Bid Sale Offerings **down 50%** (4 no-bid offerings in first 5 months of 2025)

	2018	2019	2020*	2021*	2022	2023	2024
Hdwd Sawtimber	\$233.91	\$179.53	\$135.46	\$150.68	\$116.22	\$174.47	\$203.90
Softwd Sawtimber	\$130.64	\$134.32	\$151.71	\$157.79	\$193.79	\$170.58	\$184.61
Aspen	\$76.86	\$65.93	\$18.36	\$57.64	\$61.13	\$62.19	\$59.60
Hdwd Pulp	\$47.53	\$37.87	\$18.27	\$17.00	\$29.53	\$23.81	\$27.95
Softwd Pulp	\$50.97	\$61.76	\$21.20	\$40.33	\$57.51	\$52.03	\$49.21

*2020 and 2021 skewed by the large number of Salvage Sales in Langlade and Oconto Counties

All Values \$/MBF

Compared to 2018:

Combined average selling price per MBF is **down 12%**

Hardwood Pulpwood selling price is **down 42%**

Aspen selling price is **down 23%**

Hardwood Sawtimber is **down 13%**

Softwood Pulpwood is **down 3%**

Softwood Sawtimber is **up 41%**

Softwood Pulpwood selling price is relatively unchanged. This is due to the amount of red pine included in this group. Pulpwood specifications are DBH less than 9.0 inches and/or DIB less than 7.6 inches. Red Pine Sawmills regularly accept logs with a DIB of 6.0 inches or less.