

Timber Sale Status/Trends/Markets

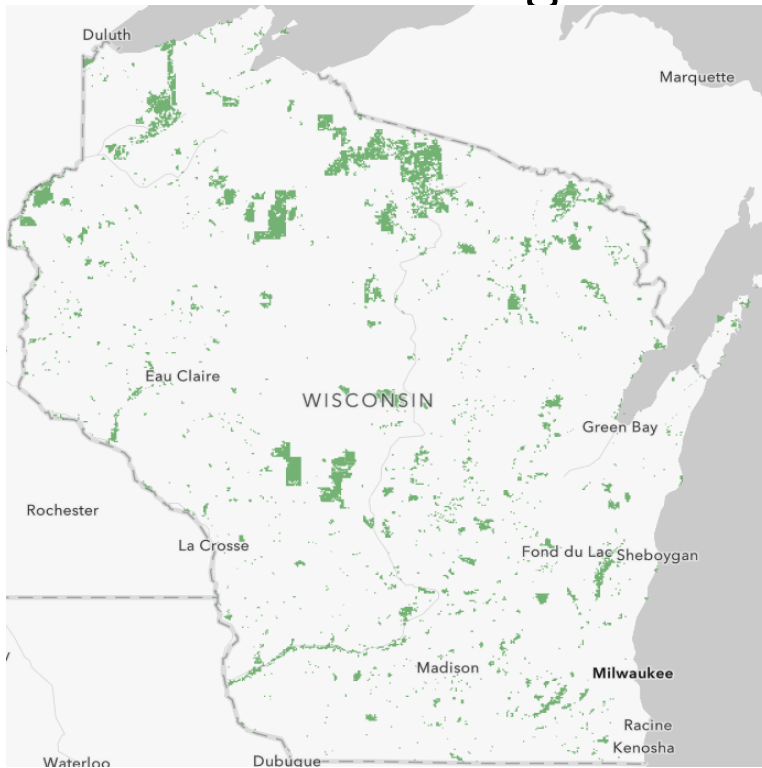
Doug Brown- County Forest & Public Lands Specialist

Division of Forestry

Council on Forestry Meeting, January 23, 2024

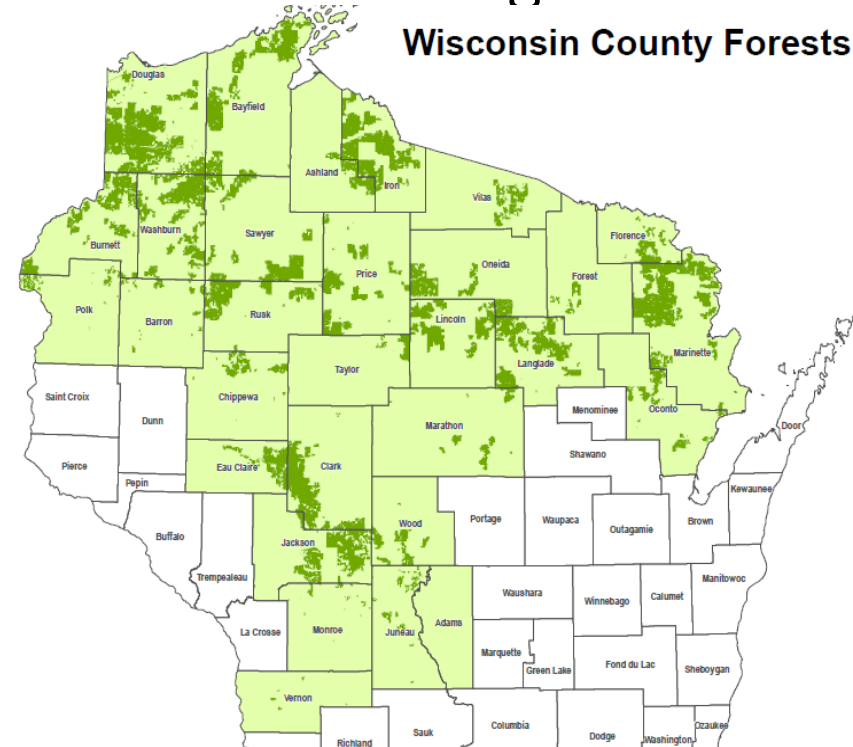
DNR Lands

- 1,606,800 total acres fee title
- 980,600 acres forested (61%)
 - WI 17 million forested acres (DNR 5.8%)
- Of the forested, 689,100 (70%) scheduled for management

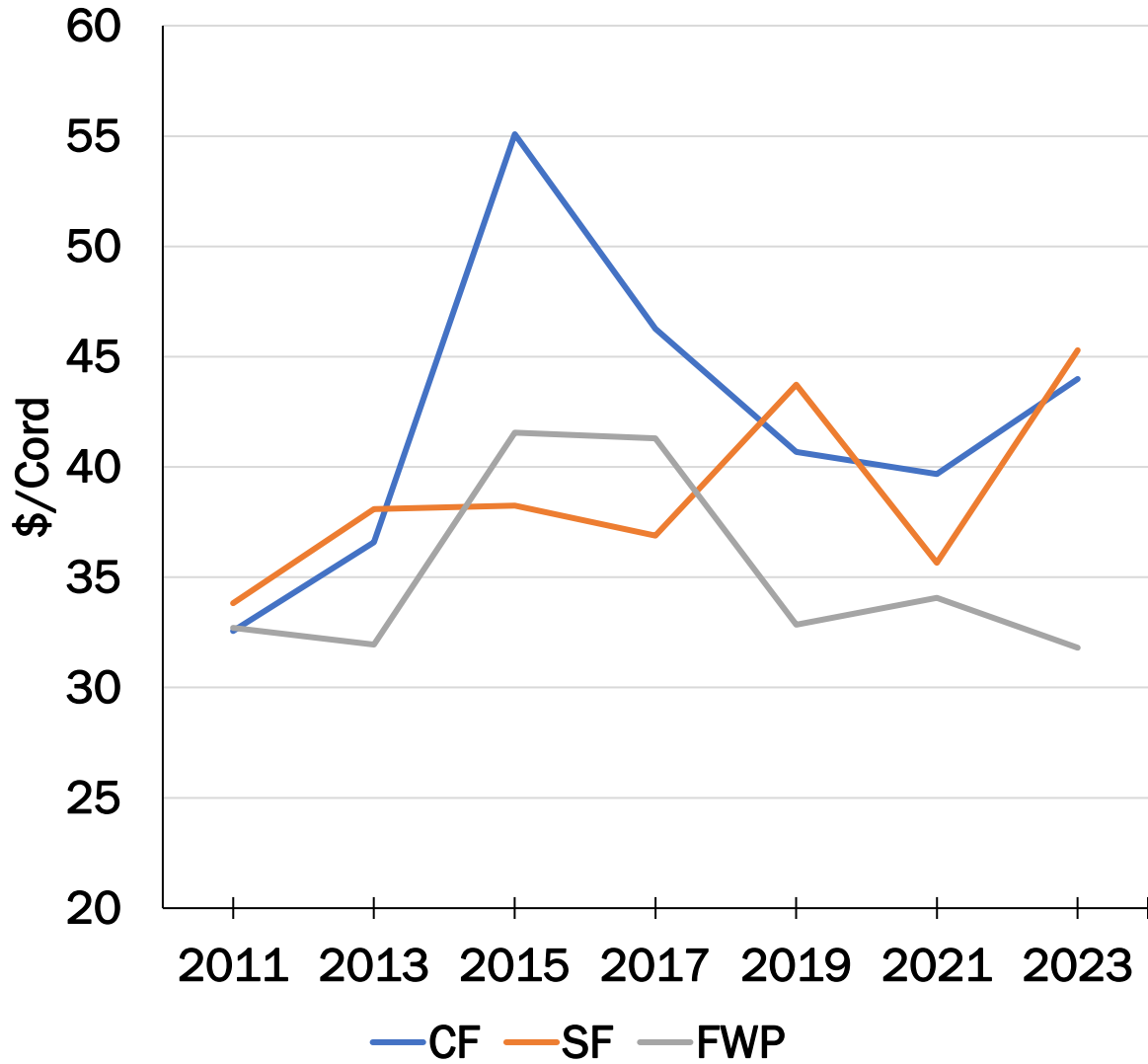


County Forests

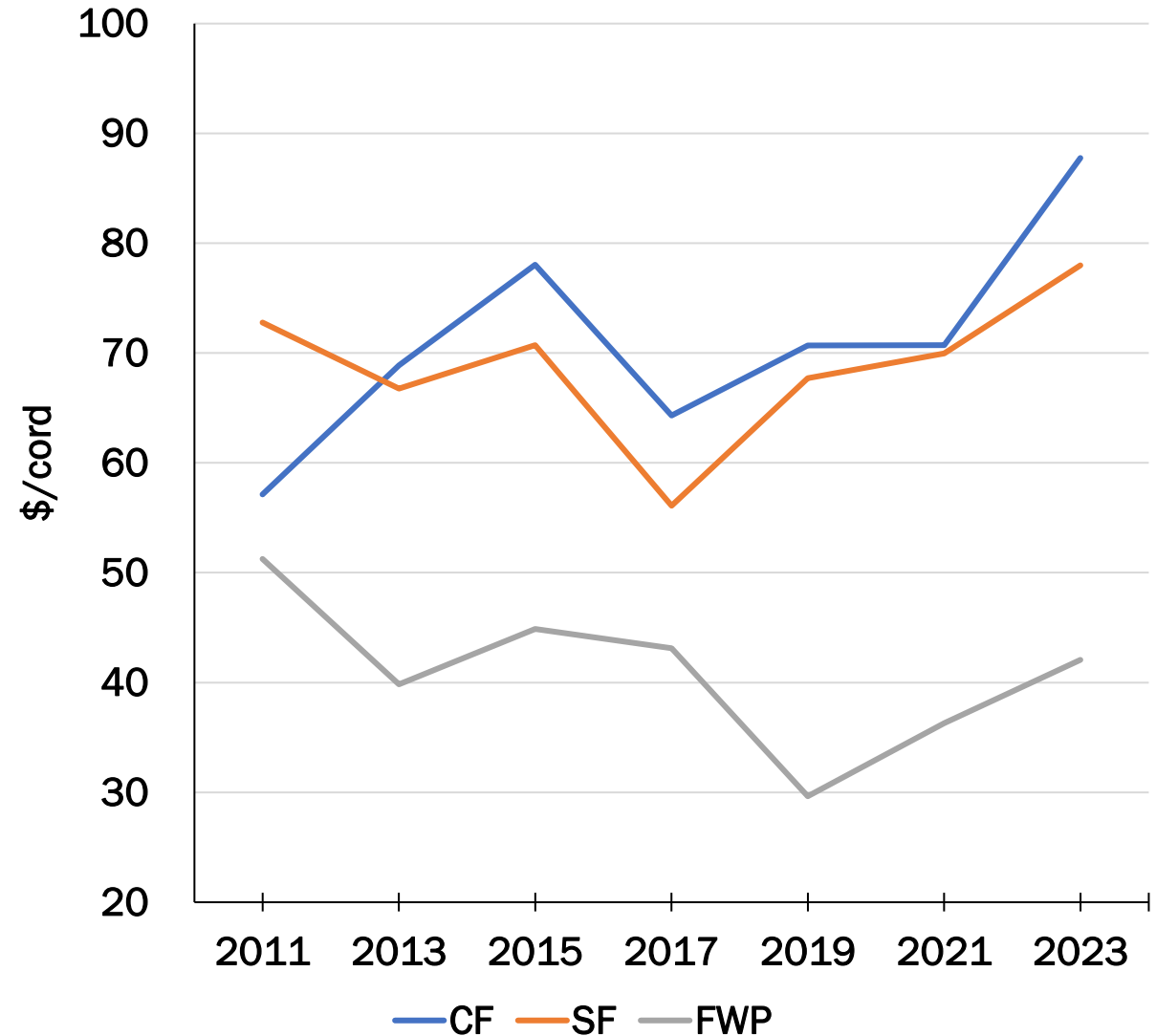
- 2,400,700 total acres
- 2,031,700 acres forested (85%)
 - WI 17 million forested acres (CF 11.9%)
- Of the forested, 1,930,700 (95%) scheduled for management



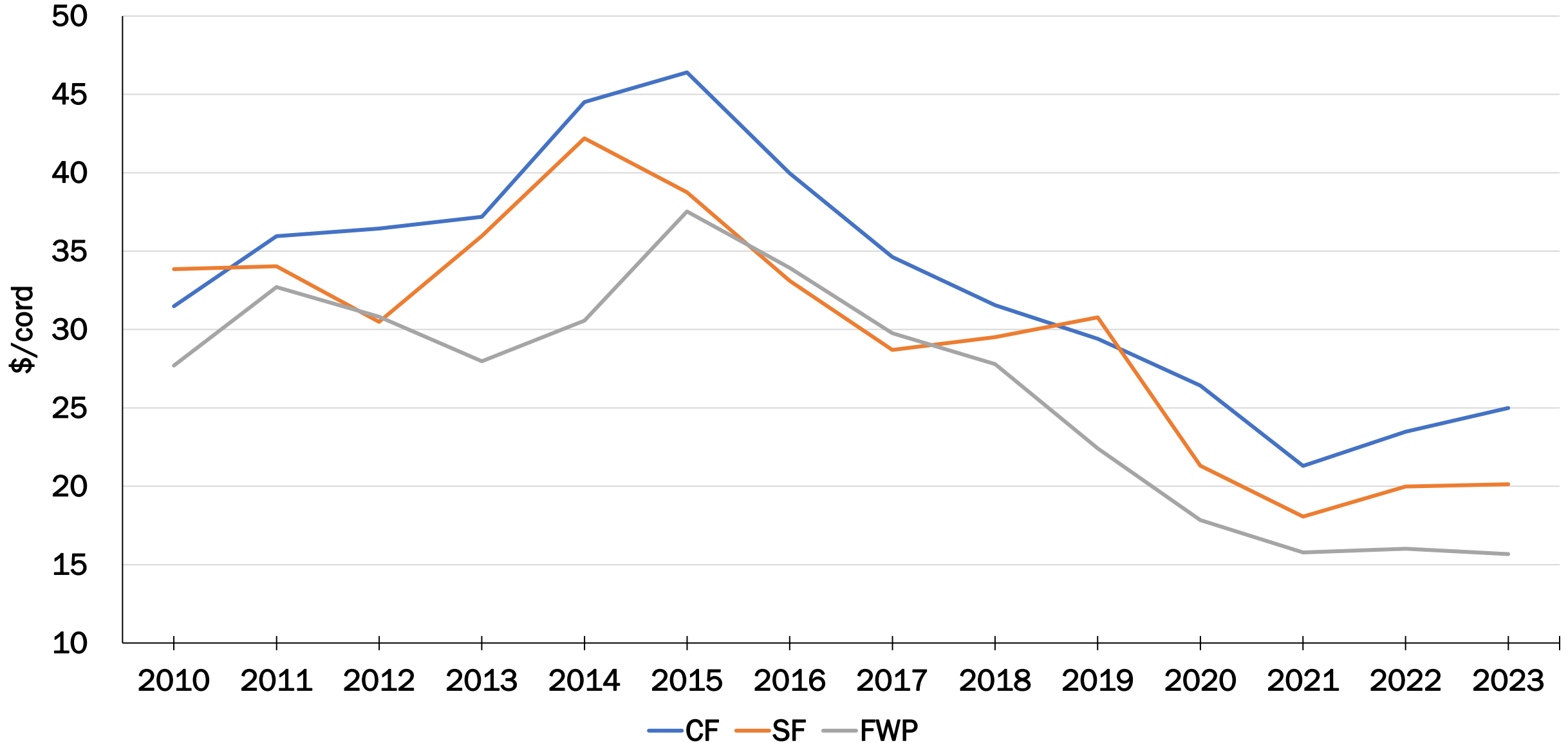
Aspen (all products)



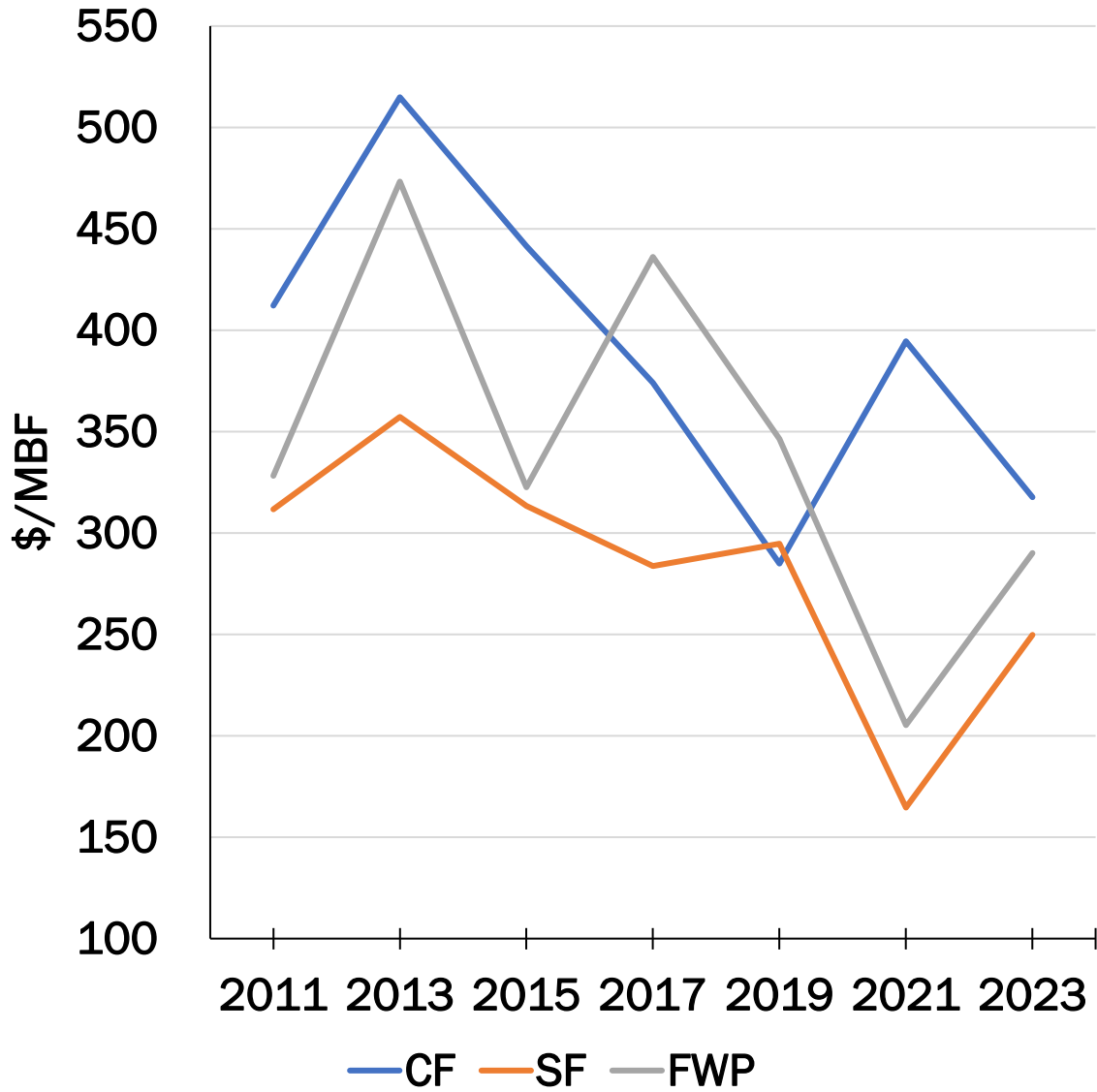
Red Pine (all product)



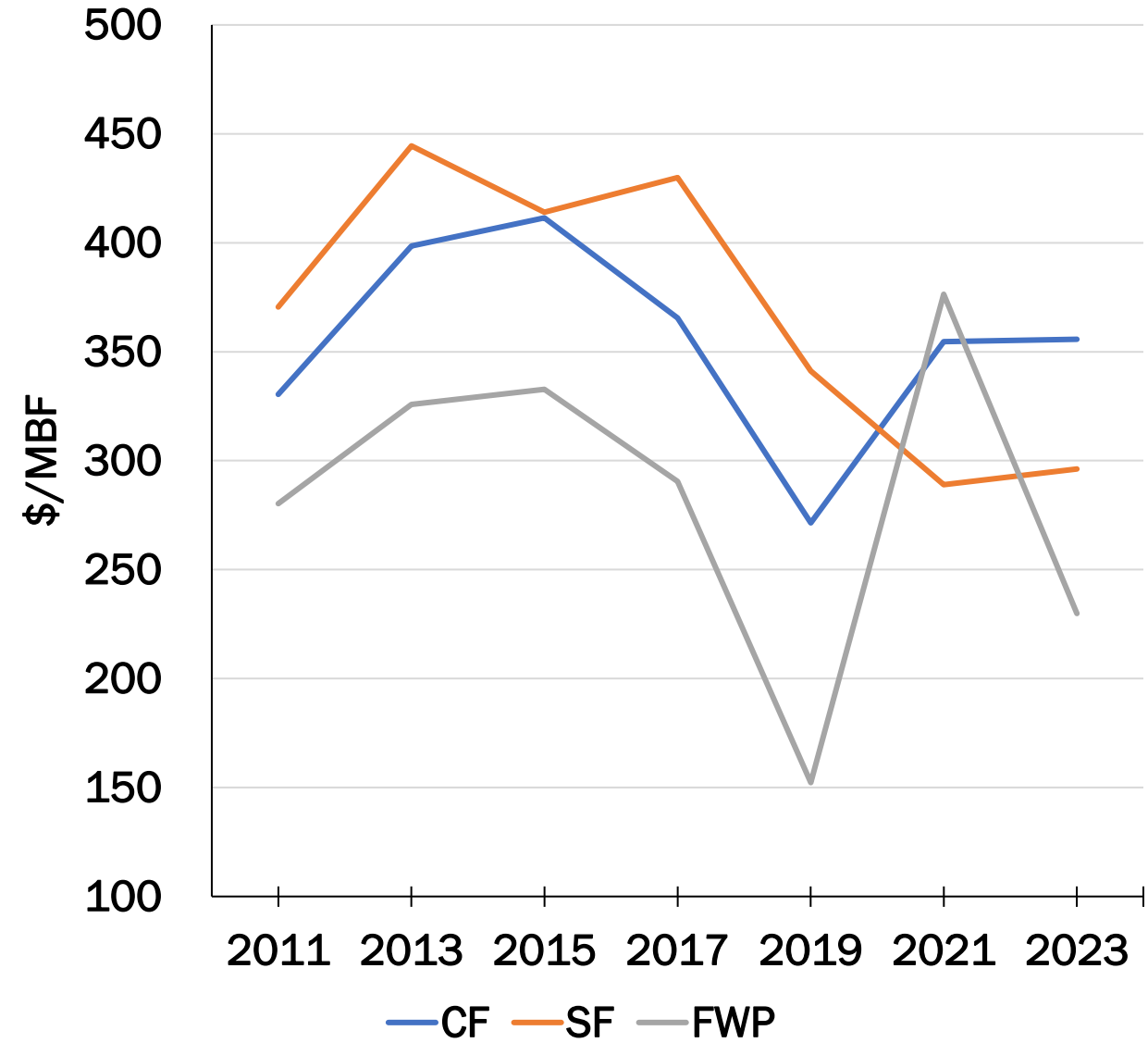
Mixed Hardwood (pulpwood)



Sugar Maple (sawlog)

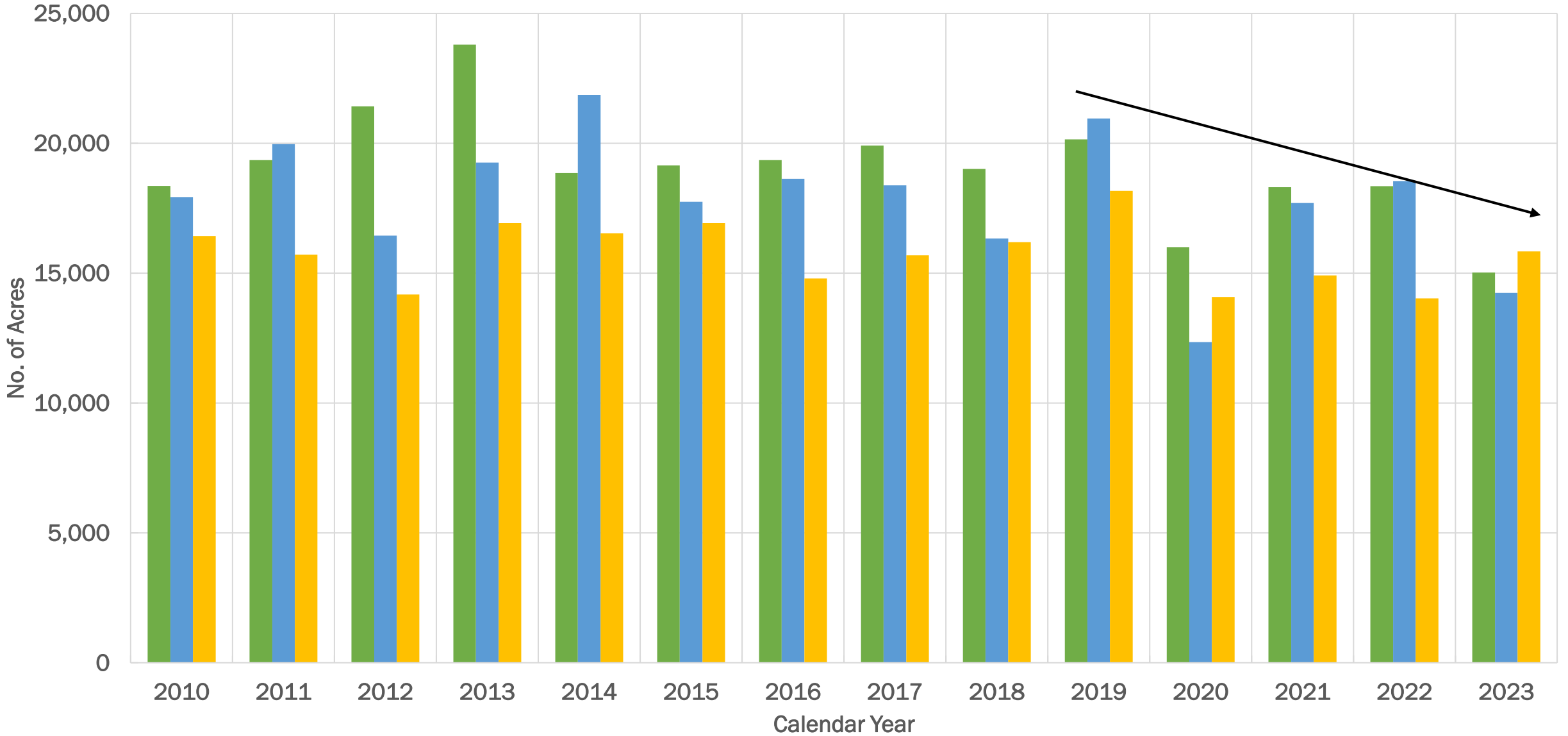


Red Oak (sawlog)



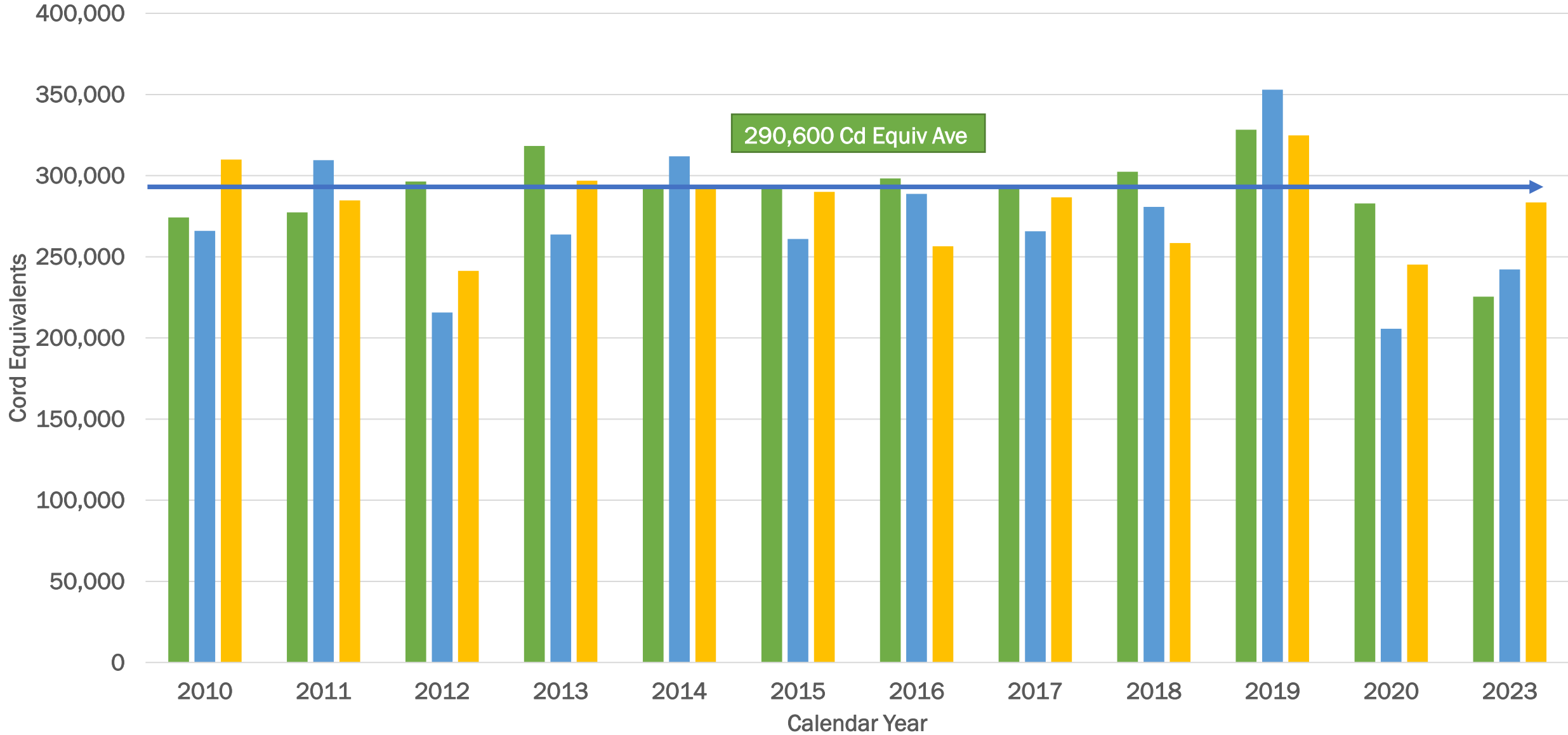
Timber Sale Acres Established-Sold-Completed on State Lands, 2010-2023

Established Sold Completed



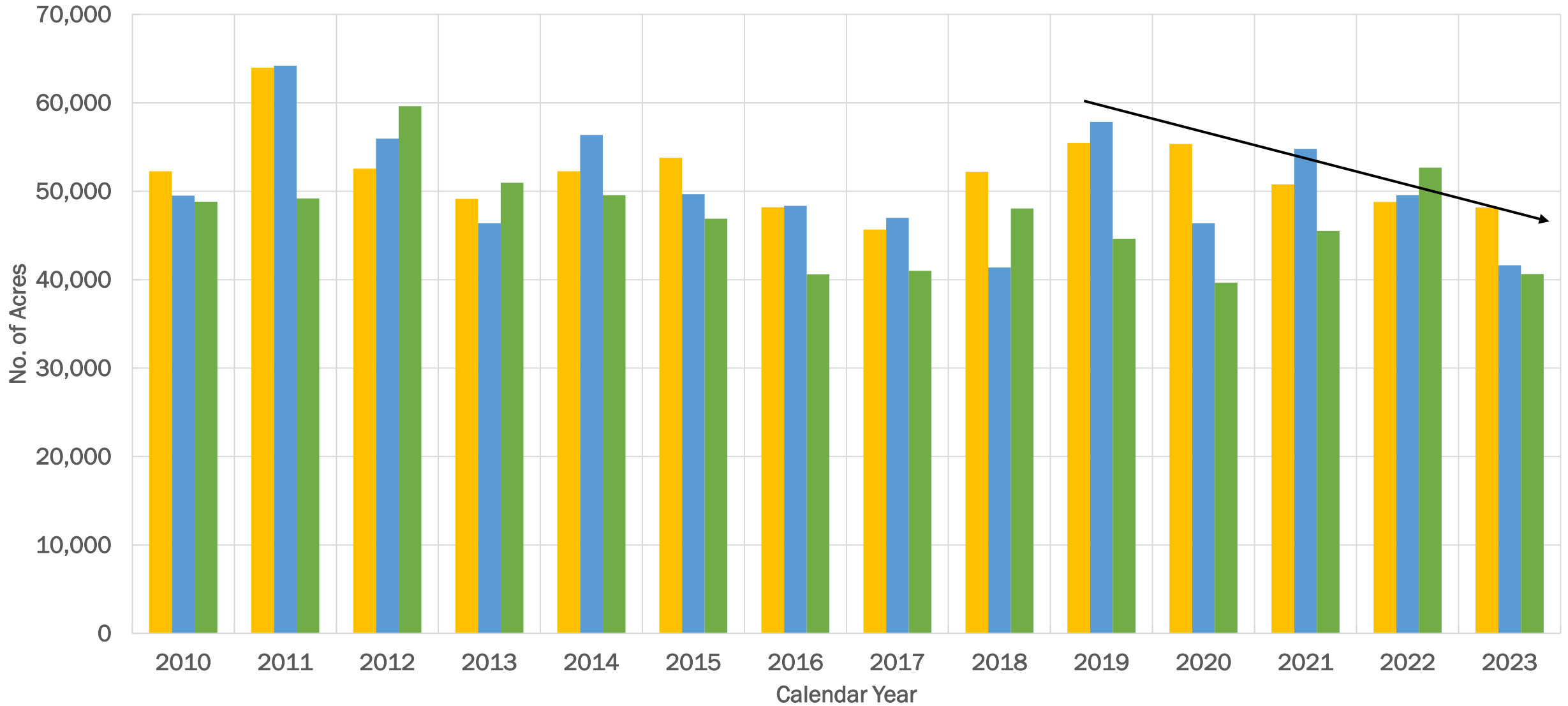
Cord Equivalents Established-Sold-Completed State Lands, 2010-2023

Established Sold Completed



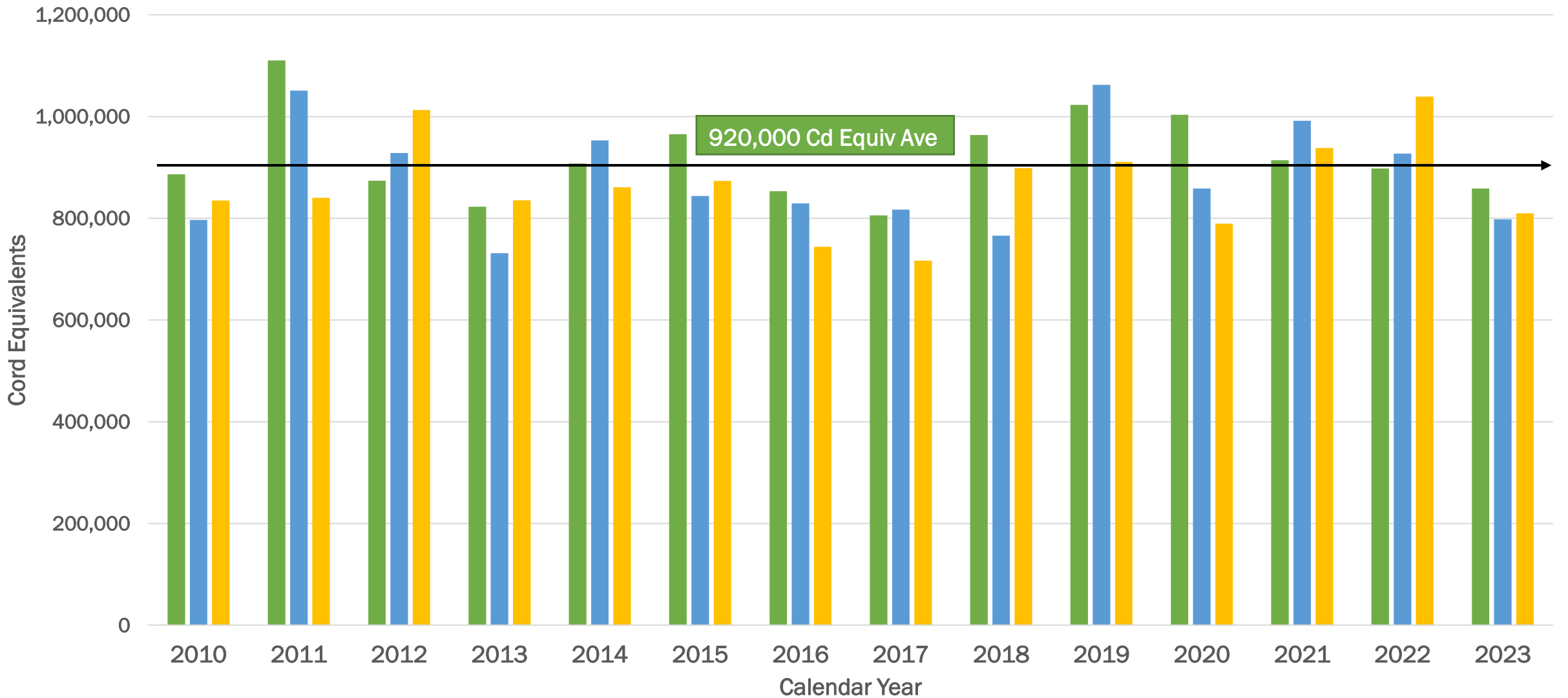
Timber Sale Acres Established-Sold-Completed on County Forests, 2010-2023

CF-Established CF-Sold CF-Completed



Cord Equivalents Established-Sold-Completed County Forest, 2010-2023

Established Sold Completed



Sale Trends

- County Forests 2010-2020
 - Sell rate of ~97% (7574 of 7817); Volume sold ~94%
- State Lands 2010-2020
 - Sell rate of ~89% (2416 of 2497); Volume sold ~93%
- CF and DNR- 2021-2023 # Sales Established and Sold = ~93%
- 2023 to 2022 (closed sales)
 - CF 21% reduction in revenues reported (\$46.6M to \$36.1M)
 - DNR 10% increase in revenues reported (\$10.3M to \$11.4M)
- Fewer Contractors bidding
- No bids on increase (1st public offering)
 - Winter only/pulpwood jobs
 - Fewer contractors, and those have enough volume based on ability to market
 - Uptick on DNR sales being sold direct
- Summer/fall ground- sales competitive
- Logs/bolts, Red pine (not heavy pulp), aspen sales all competitive
- Responsive to market demands

DNR- Harvest Projections

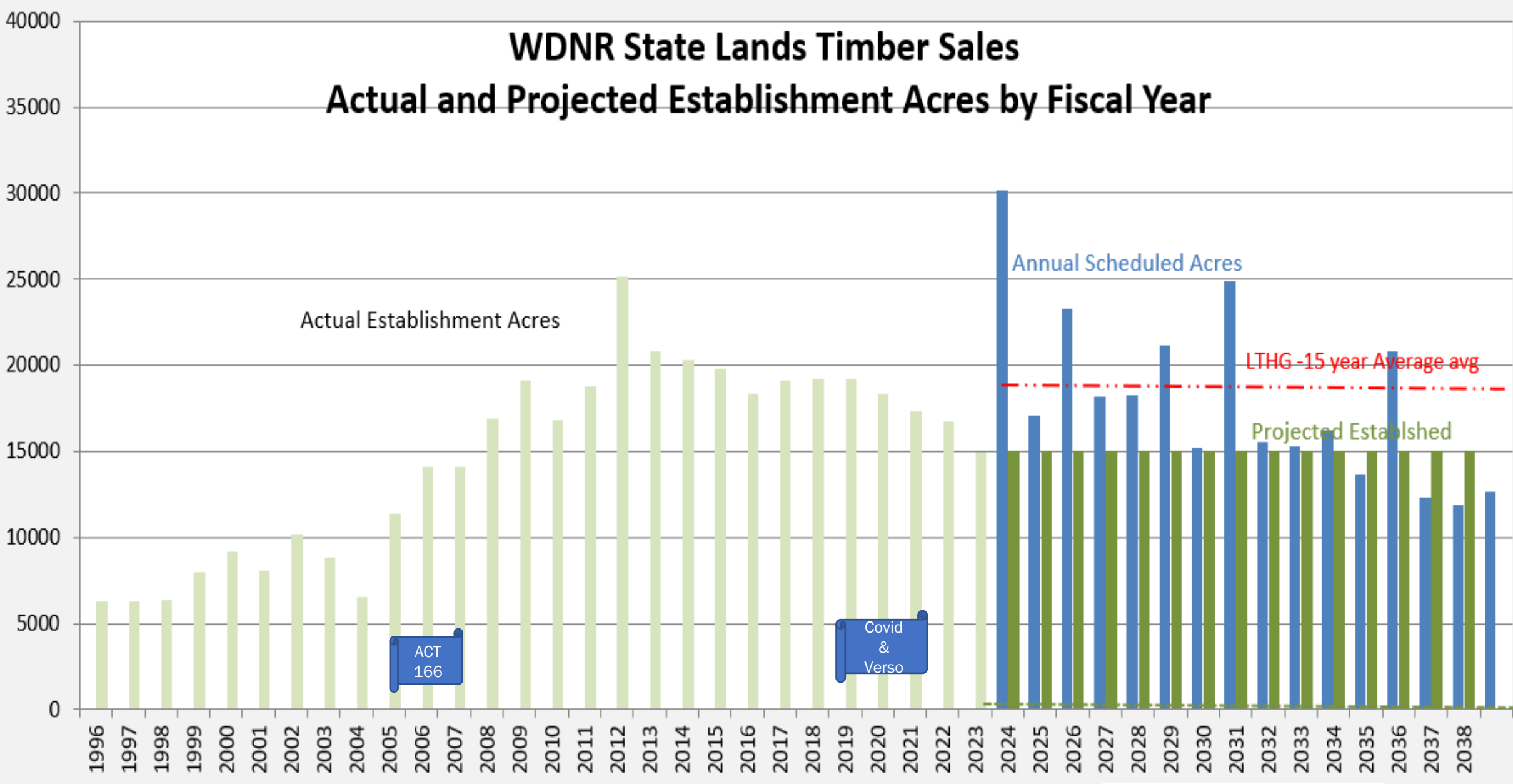
Why do harvest levels change every year ?

- Harvest Acreage Projections
 - Based on current conditions
 - Conditions will change
- Master Plans updated
- RECON Updates
- Stands evaluated for management and rescheduled or removed
- Harvest Treatments scheduled within constraints of MP
- Natural Disasters – significant wind events
- Once/Yr- Planning is run and new #s calculated from inputs



WDNR State Lands Timber Sales

Actual and Projected Establishment Acres by Fiscal Year



CONNECT WITH US

Doug Brown

Douglas.brown@wisconsin.gov

715-966-0157



/WIDNR



@WIDNR



@WI_DNR



/WIDNRTV



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OFF THE RECORD"